

**CHARLOTTE**

CHARLOTTE SIDES

Danni and Charlotte are sitting opposite one another at a conference table. Charlotte smiles at Danni, trying to come off as sincere. Danni is understandably suspicious.

START →

CHARLOTTE

So listen. I think we got off on the wrong foot. Cute shoes by the way. They're so fun and...sparkly.

DANNI

Thank you.

CHARLOTTE

Sure, of course.

(then)

Anyway, law school was such a high-pressured situation. And I know sometimes I said things I didn't mean, but what do you say we let bygones be bygones?

DANNI

Like what?

CHARLOTTE

Hmmm?

DANNI

What did you say that you didn't mean?

CHARLOTTE

(caught off guard)

Oh. Well, you know. About you being a hairdresser.

DANNI

I was a hairdresser.

CHARLOTTE

Right.

(then, brightly)

So we're good?

DANNI

(not buying it)

Sure.

CHARLOTTE

Fabulous. Now let's get down to brass tacks.

(MORE)

"Danni Louwinski" \*Revised 11/29

CHARLOTTE (CONT'D)

I don't want you to get too excited, but my client has offered to settle for...

(with relish)

Five hundred thousand dollars.

DANNI

Wow.

CHARLOTTE

Right?

DANNI

That's so insulting...

CHARLOTTE

(excited)

I know!

(then, realizing)

Wait, what?

DANNI

My client is in a wheelchair because your client made a faulty product --

CHARLOTTE

Allegedly.

DANNI

Then, why are you offering to settle?

CHARLOTTE

(trying to stay calm)

Because we want this to go away.

DANNI

Fine. Then, make me a real offer.

CHARLOTTE

(getting annoyed)

Five hundred thousand dollars is a very real offer.

DANNI

I'll see you in court --

CHARLOTTE

(exasperated)

Are you serious?

DANNI  
(considers, then)  
Yeah. Yeah, I am.

CHARLOTTE  
(the gloves are off)  
You close this, you net fifty  
thousand dollars. How many perms  
is that, Danni?

A beat. Then:

DANNI  
A lot. But I didn't do perms. I  
was sort of a highlight specialist.  
And speaking of, your roots are  
showing.  
(then)  
I'll see you in court, Charlotte.

And off Charlotte, furious...

END